

Subject: Re: SPBID - Review Clean + Safe vendor apps

From: Ellen Riotto <ellen@southpark.la>

Date: 10/08/2018 04:07 PM

To: Robert Buente <bbuente@1010dev.org>, Del Morais
<dmorais@mackregroup.com>, "robin@biekerco.com" <robin@biekerco.com>

All,

I've completed the Executive Summaries for each of the applicants. You can find them here https://www.dropbox.com/sh/dr6xw6sp24fllqx/AAACC4XyugRnMC7vs3wRmV_Ra?dl=0. I've asked each vendor to share their budgets as Excels so we can compare apples to apples. I will add to the Dropbox folder as they come in. Aside from Citiguard which was entirely unqualified, the rest are strong applications. Based on experience/specialization, customer service and communication to-date, and references, my recommendations for interviews are as follows (green=interview):

CLEAN

SAFE

Allied Universal

x

Block By Block

x

x

Chrysalis

x

CitiGuard

x

LA Conservation Corps

x

Streetplus

Re: SPBID - Review Clean + Safe vendor apps

x

US Security Associates

x

I'd like to start scheduling the interviews ASAP, so please let me know by tomorrow if you have differing opinions regarding who we should be calling in. I still would like to have some time to sit down together and review the interviewees before conducting the interviews, but I don't want to wait for that to happen before we start scheduling. Friday is wide open for me – could you all make that work?

Please let me know what you think, and thanks!

Ellen

From: Ellen Riotto <ellen@southpark.la>
Date: Monday, October 8, 2018 at 10:00 AM
To: Robert Buente <bbuente@1010dev.org>, Del Morais <dmorais@mackregroup.com>
Cc: "robin@biekerco.com" <robin@biekerco.com>
Subject: Re: SPBID - Review Clean + Safe vendor apps

FYI I should be done with Executive Summaries by this afternoon. Each summary will include my recommendation regarding whether we should interview the company or not. I think we should aim to interview 2-3 vendors for each service. I'd like to schedule the interviews by Thursday morning, so the sooner we can determine which companies to call in, the better.

Thanks

From: Ellen Riotto <ellen@southpark.la>
Date: Friday, October 5, 2018 at 11:08 AM
To: Robert Buente <bbuente@1010dev.org>, Del Morais <dmorais@mackregroup.com>
Cc: "robin@biekerco.com" <robin@biekerco.com>
Subject: Re: SPBID - Review Clean + Safe vendor apps

OK. Can you all let me know what your availability is for the week of Oct 15?

Re: SPBID - Review Clean + Safe vendor apps

I'll inform applicants that interviews will happen then and not next week.

From: Robert Buente <bbuente@1010dev.org>
Date: Friday, October 5, 2018 at 11:01 AM
To: Ellen Riotto <ellen@southpark.la>, Del Morais <dmorais@mackregroup.com>
Cc: "robin@biekerco.com" <robin@biekerco.com>
Subject: RE: SPBID - Review Clean + Safe vendor apps

Ellen:

I'm in Boston next week for the Fall ULI Conference. My schedule is pretty open the week of Oct 15. My potential jury duty starts the week of Oct. 22. I'm not scheduling any "new" meetings that week. I'm also not scheduling any "new" meetings the week of Oct. 29 in the event I get impaneled on Friday and have to carry over into the next week.

Bob

Robert Buente
President/CEO
1010 Development Corporation
1001 South Hope Street
Los Angeles, CA 90015

213-749-0214 x202

bbuente@1010dev.org

From: Ellen Riotto <ellen@southpark.la>
Sent: Friday, October 5, 2018 10:53 AM
To: Robert Buente <bbuente@1010dev.org>; Del Morais <dmorais@mackregroup.com>
Cc: robin@biekerco.com
Subject: Re: SPBID - Review Clean + Safe vendor apps

Bob, you're in jury duty next week, right? I want to let the vendors know that we'll be scheduling interviews the week of the 15th (RFP says week of the 8th)

Re: SPBID - Review Clean + Safe vendor apps

From: Ellen Riotto <ellen@southpark.la <<mailto:ellen@southpark.la>> >
Date: Friday, October 5, 2018 at 10:45 AM
To: Robert Buente <bbuente@1010dev.org <<mailto:bbuente@1010dev.org>> >, Del Morais
<dmorais@mackregroup.com <<mailto:dmorais@mackregroup.com>> >
Cc: "robin@biekerco.com <<mailto:robin@biekerco.com>> " <robin@biekerco.com
<<mailto:robin@biekerco.com>> >
Subject: Re: SPBID - Review Clean + Safe vendor apps

In case that attachment it too big, you can access it here <https://www.dropbox.com/s/2zlkdd70h2b0spt/SPBID%20Clean%20%26%20Safe%20Services%20RFP%202019-2020.pdf?dl=0> .

From: Ellen Riotto <ellen@southpark.la <<mailto:ellen@southpark.la>> >
Date: Friday, October 5, 2018 at 10:35 AM
To: Robert Buente <bbuente@1010dev.org <<mailto:bbuente@1010dev.org>> >, Del Morais
<dmorais@mackregroup.com <<mailto:dmorais@mackregroup.com>> >
Cc: "robin@biekerco.com <<mailto:robin@biekerco.com>> " <robin@biekerco.com
<<mailto:robin@biekerco.com>> >
Subject: Re: SPBID - Review Clean + Safe vendor apps

The RFP did outline the key questions that are important to the BID (see section VII [pages 15-18] of the attached document).

Why don't I go through each proposal and extract into executive summaries for your review. I can try to have this by end of day.

For now, let's put a hold on an in-person meeting.

Thanks

Ellen

PS. Happy anniversary to you and your wife, Del! Congrats

From: Robert Buente <bbuente@1010dev.org <<mailto:bbuente@1010dev.org>> >
Date: Friday, October 5, 2018 at 9:58 AM
To: Del Morais <dmorais@mackregroup.com <<mailto:dmorais@mackregroup.com>> >
Cc: Ellen Riotto <ellen@southpark.la <<mailto:ellen@southpark.la>> >, "robin@biekerco.com
<<mailto:robin@biekerco.com>> " <robin@biekerco.com <<mailto:robin@biekerco.com>> >
Subject: Re: SPBID - Review Clean + Safe vendor apps

That is a great idea

Robert Buente

President/CEO

1010 Development Corporation

On Oct 5, 2018, at 8:45 AM, Del Morais <dmorais@mackregroup.com
<<mailto:dmorais@mackregroup.com>> > wrote:

Hi Ellen,

Unfortunately, I cannot make that time (1 year anniversary and we are going away for the weekend). I honestly only made it through 3 proposals since Wednesday, and even then my recall was blurred between the 3.

Couple thoughts:

Instead of us reading through all the fluff of the 7-8 RFPs why not develop the key questions important to the BID and distribute that document back to the companies to provide funneled response (annual cost / estimated headcount hours / etc.) From there we can then line them up in a rubric/matrix for comparison.

Thank you,

Del Morais

(213) 542-4310

From: Ellen Riotto <ellen@southpark.la <<mailto:ellen@southpark.la>> >
Sent: Friday, October 5, 2018 5:32 AM
To: robin@biekerco.com <<mailto:robin@biekerco.com>> ; bbuente@1010dev.org
<<mailto:bbuente@1010dev.org>> ; Del Morais <dmorais@mackregroup.com
<<mailto:dmorais@mackregroup.com>> >
Subject: SPBID - Review Clean + Safe vendor apps

All,

I still have 2 proposals to review - are you available to push our meeting to this afternoon, say 2-4pm?

SPBID - Review Clean + Safe vendor apps
Scheduled: Friday, Oct 5, 2018 from 9:00 AM to 11:00 AM

Location: SPBID, 1100 S Flower St #3400 1037 S Flower St Los Angeles CA 90015
United States
Invitees: Robin Bieker, Robert Buente, Del Morais

Ellen Riotto

Executive Director

South Park BID

1100 S Flower St, #3400, Los Angeles, CA 90015 <x-apple-data-detectors://0/1>

o. 213-663-1112 <tel:213-663-1112>

24/7 <x-apple-data-detectors://1> : 866-560-9346 <tel:866-560-9346>

Sent from my iPhone

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